

Moving to the Cloud by utilising a cloud migration service with a trusted partner can be quite a simple and straight forward project. Once in the Cloud the financial benefits are clear to see. The main cost savings are through the reduction in on premise hardware and IT management resources and in turn, reduce Capex.

But this is where the pitfalls in the Cloud reveal themselves such as:

- Overprovisioning - paying for more than you need and paying for services you don't use.
- Vendor lock in – Vendor prices rising with no way out of the contract.
- Migration strategy that can lead to duplication of effort and services.
- Moving to the Cloud may create costly issues where certain apps may not be cloud friendly so degraded performance and operational issues can arise.

Contact Spherica today to avoid these pitfalls with our Cloud Cost Optimisation Service.

### THE SPHERICA CLOUD COST OPTIMISATION SERVICE WILL REDUCE COSTS BY PROVIDING:

- An internal perspective of your Cloud services
- Gap analysis of your existing Cloud costs against what you should be paying for services.
- Review your Cloud Service Provider charges
- Evaluate your Cloud spending in detail within our report
- Eliminate unwanted services, duplication and services not utilised.



Spherica is a new breed of IT Managed Service Provider. By putting automation at the heart of our day-to-day operations, we deliver lightning fast, super-efficient and highly cost-effective IT services. The very definition of what any progressive business needs to gain a competitive advantage in the modern digital economy. Spherica will apply the same Automated strategy when performing the Cloud Cost Optimisation Service.

By leveraging our Cloud technologies, as well as the decades of experience of our engineers in the Cloud space, CCOS is designed to provide perspective of the Cloud posture of your organisation and identify any areas where you can save money through cost optimisation and make recommendations according to industry best practice. The CCOS has been designed to be a light touch engagement that runs for a fixed period of time and results in real world, actionable intelligence specific to your environment that will help improve and validate your Cloud posture and cost reduction opportunities. Spherica will drive through cost savings within your cloud environment through recommendations in our report.

## BENEFITS

Spherica will help you achieve all these benefits by working in partnership with yourselves



REDUCE YOUR MONTHLY CLOUD BILL



IDENTIFY SERVICES YOU DON'T NEED



OPTIMISE CLOUD SERVICES COSTS AND EXPENDITURE



PROVIDE LICENCE USAGE ASSESSMENT



DISCOVER UNKNOWN COSTS



CLOUD CONFIGURATION ASSESSMENT

## WHAT'S NEEDED?

### 1x ENGINEER

We will need one engineer to help us deploy the assessment in your environment.

### 3x DEPLOYMENTS

We remote access your Cloud on 3 occasions to study the services and capture all the information we need to make an informed decision ready for reporting back to you our findings.

### 5x STEPS

There will be 5 steps. An initial kick off call, three cadence calls and a final report overview.

## RISK REPORT



EXISTING COSTS AT THE RESOURCE LEVEL



PRESENT FINDINGS OF UNDERUTILISED SERVICES



PRODUCE ACTION PLAN HOW TO RESOLVES ISSUES



LIST ALL LICENCES AND ANNUAL COST



PROVIDE COST ESTIMATE FOR SPHERICA TO PROJECT MANAGE THE RESOLUTION OF PROBLEMS IDENTIFIED

**CONTACT SPHERICA TODAY AND SPEAK TO OUR CLOUD COST OPTIMISATION SERVICE EXPERT FOR ADVICE**